

Residential Sales Statistics
March 2008

| Local Association | 2008 Mar Sales | 2007 Mar Sales | 08-07 % Change | 2008 Mar Ave Price | 2007 Mar Ave Price | 08-07 % Change | 2008 YTD Mar # Sales | 2007 YTD Mar # Sales | 08-07 YTD % Change | 2008 YTD Mar Ave Price | 2007 YTD Mar Ave Price | 08-07 YTD % Change |
|---|-------------------------------|-------------------------------|-------------------------------|-----------------------------------|-----------------------------------|-------------------------------|-------------------------------------|-------------------------------------|-----------------------------------|---------------------------------------|---------------------------------------|-----------------------------------|
| Alpena, Alcona, Presque Isle Board of REALTORS® | 25 | 25 | 0.00% | \$95,495 | \$77,388 | 23.40% | 61 | 71 | -14.08% | \$86,428 | \$103,250 | -16.29% |
| Ann Arbor Area Board of REALTORS® | 220 | 209 | 5.26% | \$200,852 | \$233,767 | -14.08% | 540 | 534 | 1.12% | \$215,310 | \$239,411 | -10.07% |
| Antrim Charlevoix Kalkaska Association of REALTORS® | 32 | 32 | 0.00% | \$139,355 | \$123,427 | 12.91% | 73 | 79 | -7.59% | \$169,540 | \$185,697 | -8.70% |
| Battle Creek Area Association of REALTORS® | 71 | 97 | -26.80% | \$108,976 | \$111,556 | -2.31% | 206 | 272 | -24.26% | \$94,116 | \$115,723 | -18.67% |
| Bay County REALTOR® Association | 80 | 126 | -36.51% | \$71,930 | \$96,115 | -25.16% | 256 | 327 | -21.71% | \$76,771 | \$94,553 | -18.81% |
| Branch County Association of REALTORS® | 39 | 30 | 30.00% | \$78,380 | \$125,199 | -37.40% | 99 | 86 | 15.12% | \$75,306 | \$108,709 | -30.73% |
| Central Michigan Association of REALTORS® | 59 | 66 | -10.61% | \$81,196 | \$112,219 | -27.65% | 153 | 163 | -6.13% | \$81,543 | \$108,956 | -25.16% |
| Clare-Gladwin Board of REALTORS® | 27 | 43 | -37.21% | \$55,143 | \$63,740 | -13.49% | 87 | 104 | -16.35% | \$61,715 | \$71,073 | -13.17% |
| Dearborn Board of REALTORS® | 183 | 160 | 14.38% | \$106,581 | \$140,592 | -24.19% | 436 | 411 | 6.08% | \$107,503 | \$139,509 | -22.94% |
| Detroit Board of REALTORS® | 888 | 679 | 30.78% | \$19,384 | \$46,832 | -58.61% | 2,428 | 1,723 | 40.92% | \$21,054 | \$47,577 | -55.75% |
| Down River Association of REALTORS® | 271 | 285 | -4.91% | \$92,276 | \$116,160 | -20.56% | 663 | 693 | -4.33% | \$95,248 | \$120,176 | -20.74% |
| Eastern Thumb Association of REALTORS® | 105 | 111 | -5.41% | \$114,224 | \$123,153 | -7.25% | 274 | 294 | -6.80% | \$116,853 | \$139,181 | -16.04% |
| Eastern U.P. Board of REALTORS® | 11 | 21 | -47.62% | \$106,952 | \$76,619 | 39.59% | 38 | 60 | -36.67% | \$108,630 | \$83,035 | 30.82% |
| Emmet Association of REALTORS® | 34 | 47 | -27.66% | \$178,673 | \$264,345 | -32.41% | 100 | 99 | 1.01% | \$279,044 | \$262,147 | 6.45% |
| Flint Area Association of REALTORS® | 444 | 524 | -15.27% | \$86,687 | \$106,143 | -18.33% | 1,164 | 1,264 | -7.91% | \$81,394 | \$110,710 | -26.48% |
| Grand Rapids Association of REALTORS® | 812 | 1004 | -19.12% | \$120,507 | \$152,498 | -20.98% | 2,542 | 2,617 | -2.87% | \$122,843 | \$152,799 | -19.60% |
| Greater Kalamazoo Association of REALTORS® | 251 | 324 | -22.53% | \$140,911 | \$146,518 | -3.83% | 681 | 801 | -14.98% | \$135,359 | \$147,879 | -8.47% |
| Greater Lansing Association of REALTORS® | 380 | 391 | -2.81% | \$110,717 | \$144,249 | -23.25% | 995 | 1,035 | -3.86% | \$111,380 | \$138,094 | -19.34% |
| Hillsdale County Board of REALTORS® | 42 | 29 | 44.83% | \$75,280 | \$92,762 | -18.85% | 97 | 97 | 0.00% | \$76,342 | \$92,789 | -17.72% |
| Jackson Area Association of REALTORS® | 116 | 126 | -7.94% | \$76,120 | \$114,741 | -33.66% | 294 | 322 | -8.70% | \$83,606 | \$117,409 | -28.79% |
| Lapeer & Upper Thumb Association of REALTORS® | 42 | 61 | -31.15% | \$135,264 | \$134,814 | 0.33% | 102 | 130 | -21.54% | \$138,677 | \$129,363 | 7.20% |
| Lenawee County Association of REALTORS® | 92 | 94 | -2.13% | \$93,577 | \$118,137 | -20.79% | 219 | 257 | -14.79% | \$97,993 | \$126,597 | -22.59% |
| Livingston County Association of REALTORS® | 142 | 168 | -15.48% | \$199,852 | \$220,964 | -9.55% | 380 | 384 | -1.04% | \$194,791 | \$210,151 | -7.31% |
| Oakland | 411 | 501 | -17.96% | \$156,130 | \$226,056 | -30.93% | 1,110 | 1,253 | -11.41% | \$159,401 | \$221,151 | -27.92% |
| Macomb | 549 | 548 | 0.18% | \$116,193 | \$154,818 | -24.95% | 1,536 | 1,447 | 6.15% | \$113,478 | \$151,355 | -25.03% |
| Mason-Oceana-Manistee Board of REALTORS® | 60 | 69 | -13.04% | \$120,308 | \$105,053 | 14.52% | 168 | 167 | 0.60% | \$115,515 | \$118,165 | -2.24% |
| Midland Board of REALTORS® | 61 | 87 | -29.89% | \$139,941 | \$133,540 | 4.79% | 171 | 237 | -27.85% | \$156,695 | \$146,949 | 6.63% |
| Monroe County Association of REALTORS® | 87 | 106 | -17.92% | \$145,368 | \$176,453 | -17.62% | 210 | 242 | -13.22% | \$149,395 | \$164,835 | -9.37% |
| North Oakland County Board of REALTORS® | 260 | 229 | 13.54% | \$166,539 | \$171,993 | -3.17% | 716 | 608 | 17.76% | \$158,118 | \$177,091 | -10.71% |
| Northeastern Michigan Board of REALTORS® | 30 | 39 | -23.08% | \$81,561 | \$80,603 | 1.19% | 79 | 124 | -36.29% | \$93,696 | \$89,730 | 4.42% |
| Paul Bunyan Board of REALTORS® | 80 | 90 | -11.11% | \$75,795 | \$102,259 | -25.88% | 225 | 216 | 4.17% | \$76,375 | \$102,251 | -25.31% |
| Saginaw Board of REALTORS® | 139 | 167 | -16.77% | \$87,019 | \$85,060 | 2.30% | 349 | 398 | -12.31% | \$84,793 | \$87,671 | -3.28% |
| Shiawassee Regional Board of REALTORS® | 51 | 63 | -19.05% | \$77,823 | \$89,003 | -12.56% | 124 | 144 | -13.89% | \$80,422 | \$95,185 | -15.51% |
| Southwestern Michigan Association of REALTORS® | 175 | 271 | -35.42% | \$175,800 | \$183,224 | -4.05% | 490 | 622 | -21.22% | \$167,364 | \$176,836 | -5.36% |
| St. Joseph County Association of REALTORS® | 47 | 64 | -26.56% | \$114,610 | \$106,050 | 8.07% | 123 | 165 | -25.45% | \$106,294 | \$108,171 | -1.74% |
| Traverse Area Association of REALTORS® | 163 | 214 | -23.83% | \$149,481 | \$185,137 | -19.26% | 323 | 409 | -21.03% | \$190,447 | \$173,379 | 9.84% |
| Upper Peninsula Association of REALTORS® * | 107 | 146 | -26.71% | \$87,080 | \$98,100 | -11.23% | 299 | 382 | -21.73% | \$89,815 | \$97,812 | -8.18% |
| Water Wonderland Board of REALTORS® | 58 | 103 | -43.69% | \$92,742 | \$109,356 | -15.19% | 173 | 233 | -25.75% | \$100,593 | \$114,372 | -12.05% |
| West Central Association of REALTORS® | 69 | 64 | 7.81% | \$92,423 | \$106,294 | -13.05% | 192 | 194 | -1.03% | \$89,351 | \$105,039 | -14.94% |
| West Michigan Lakeshore Association of REALTORS® | 278 | 389 | -28.53% | \$126,736 | \$154,760 | -18.11% | 800 | 998 | -19.84% | \$140,052 | \$153,962 | -9.04% |
| Western Wayne Oakland County Association of REALTORS® | 625 | 644 | -2.95% | \$160,113 | \$202,461 | -20.92% | 1,650 | 1,625 | 1.54% | \$165,515 | \$200,338 | -17.38% |
| TOTALS | 7,616 | 8,446 | -9.83% | \$113,512 | \$132,004 | -14.01% | 20,626 | 21,287 | -3.11% | \$118,750 | \$134,856 | -11.94% |

**Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula*